

Al for the future of app development

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Our focus today

- App development & AI/ML
- **✓** Build by prompt
- Content AI for Supervised Autonomy

Hyland corporate profile



Founded in 1991



Headquartered in Westlake, Ohio



4,500+ employees



25+ offices worldwide

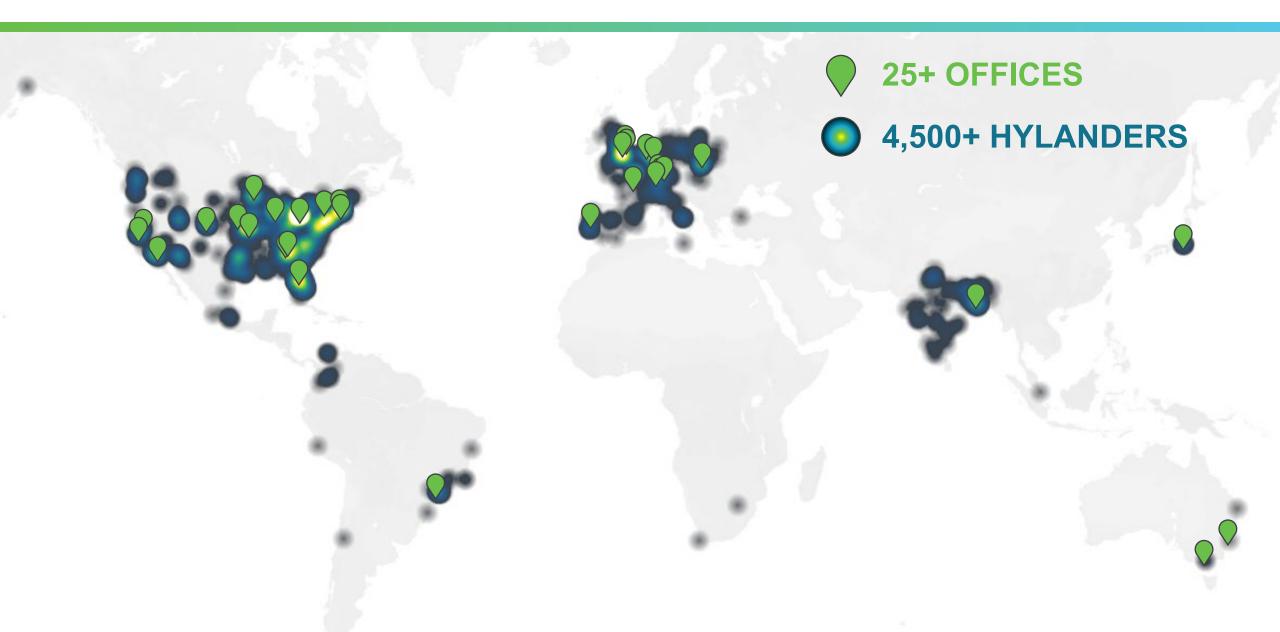


14,000 customers



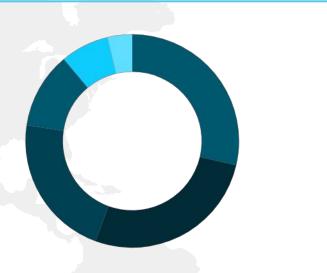
475+ partners

WHERE WE ARE



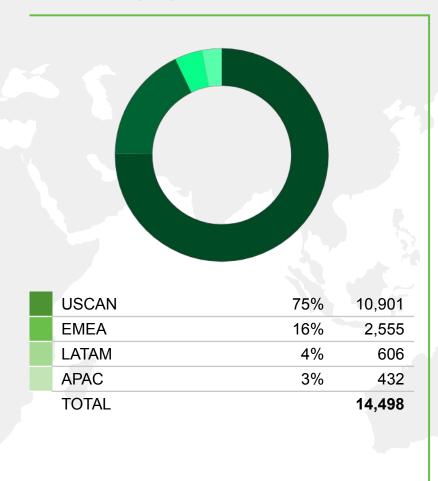
HYLAND CUSTOMERS

BY INDUSTRY



| Cross Industry | 2 | 29% | 4,174 |
|--------------------|---|-----|--------|
| Healthcare | 2 | 27% | 3,920 |
| Financial Services | 2 | 21% | 3,169 |
| Government | 1 | 2% | 1,683 |
| Education | | 7% | 1,066 |
| Insurance | | 4% | 546 |
| TOTAL | | | 14,498 |

BY REGION

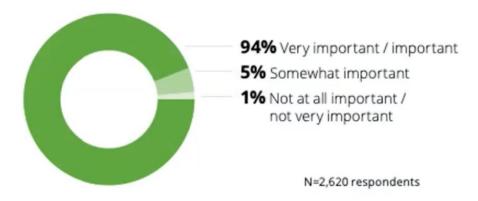


Back to the agenda

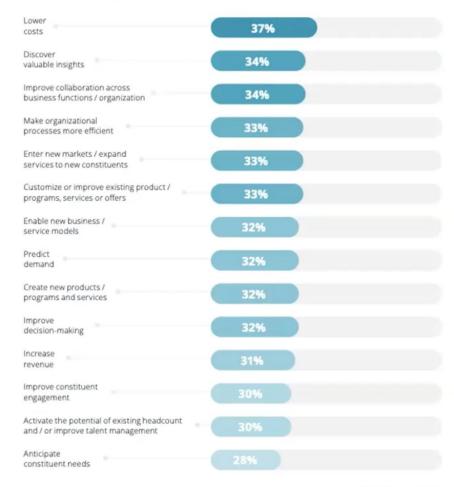
AI TRENDS IN THE MARKET

94% of business leaders surveyed agree that AI is critical to success over the next five years. Yet as organizations deploy more AI, outcomes appear to be lagging.

Importance of AI solutions for organizations' overall success



Outcomes—"Achieved to a high degree"



N=2,620 respondents

The economic potential of generative Al

- Generative Al's impact on productivity could add the equivalent of \$2.6 trillion to \$4.4 trillion annually
- About 75% of the value that generative Al use cases could deliver falls across four areas: Customer operations, marketing and sales, software engineering, and R&D
- Current generative AI and other technologies have the potential to automate work activities that absorb 60 to 70 percent of employees' time today.



App development & AI/ML

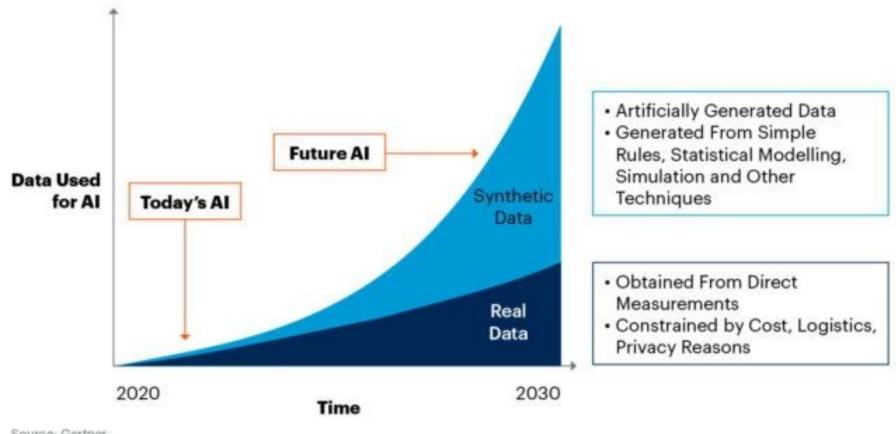
What the future reserves for low-code applications?

"Synthetic data is crucial for low-code development because it allows quick testing and validation, mitigating the potential risks associated with using real, sensitive data."

> Andrew Ng, Co-founder of Google Brain (genAl quote, not real)

Synthetic data

By 2030, Synthetic Data Will Completely Overshadow Real Data in Al Models



Source: Gartner 750175_C

Synthetic data for Privacy and security

PII masking for images

- Change viewable faces into virtual non-existing faces
- Analogous to PII masking in documents

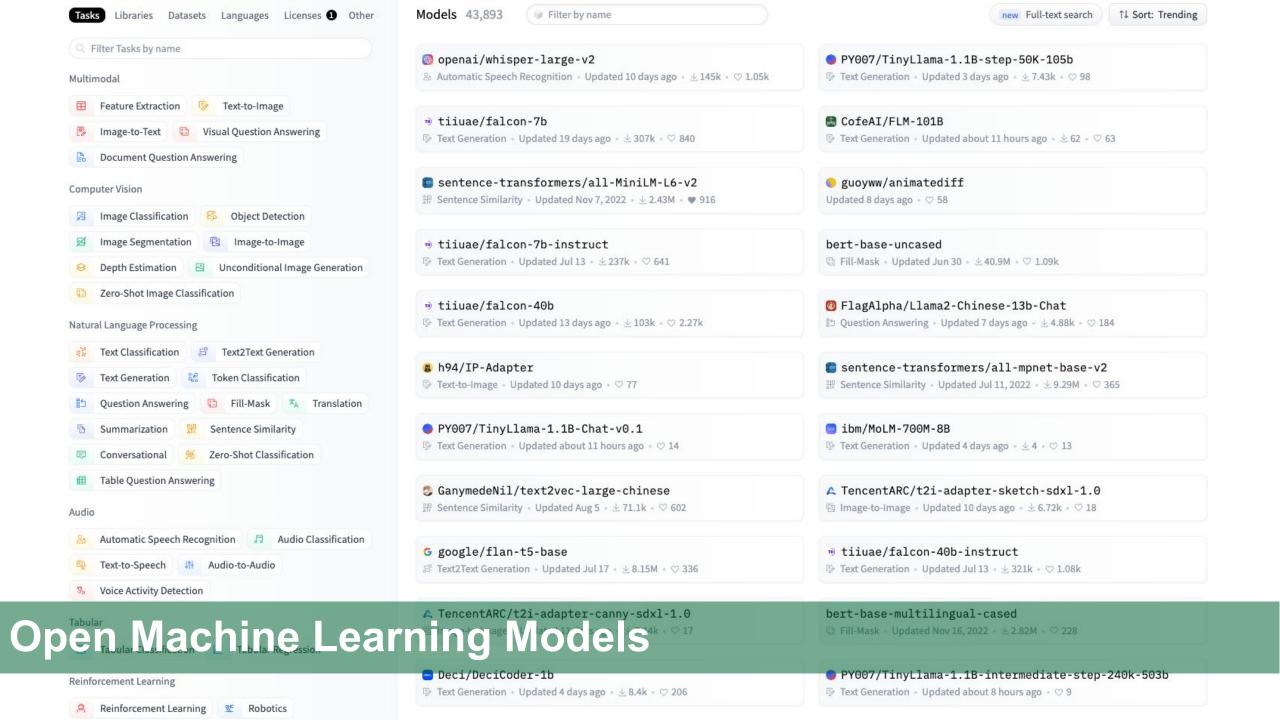




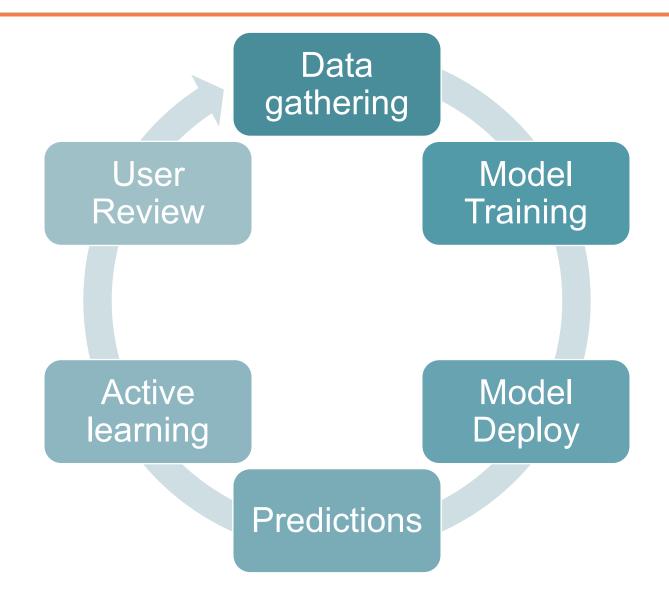


"Integrating ML models with low code applications can greatly improve efficiency, accuracy, and productivity. These platforms are designed to be more user-friendly and accessible, enabling even those without a background in coding or software development to create and implement algorithms that greatly advance their business objectives."

> John Rymer, Forrester Analyst (geneAl quote, not real)



ML Model Lifecycle



"As artificial intelligence advances, we see a shift towards a more personalized and efficient user experience. Al will take UX to the next level, providing interfaces that can adapt to individual users' behavior. The idea is to deliver a UX that is intuitive, frictionless, and even pleasurable to the user in ways we have not seen before,"

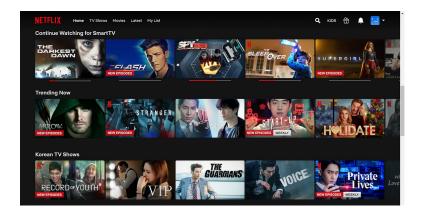
> Brian Solis, Futurist (geneAl quote, not real)

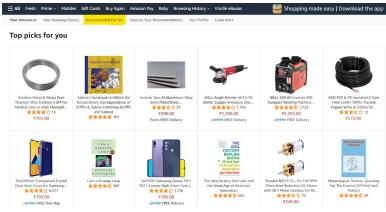
Recommendation

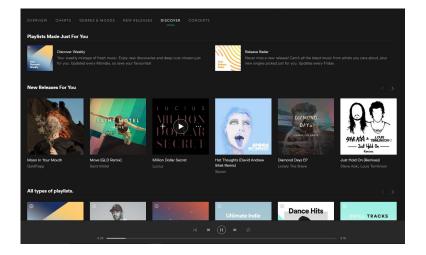












Best next action

Next Probability **Past** Touchpoint **Touchpoints** of Sale **Customer A** 35% Segment 1 55% Segment 2 37% Segment 3 25% * 15%

Al for building

- Code completion
 - GitHub Copilot, Amazon CodeWhisperer
- Configuration recommendations
 - Mendix Assist : MxAssist Logic Bot
- Chatbots
- Predictive Analytics Tools

Build by the prompt

How Generative AI and LLMs can solve some complex applications' behaviors

Prompt the data model

USER

Bank card, including prepaid, credit and debit data model.

```
```mermaid
ASSISTANT
 classDiagram
 class BankCard{
 +CardNumber:string
 +CardHolder:string
 +ExpiryDate:Date
 +CVV:string
 class PrepaidCard{
 +Balance:double
 class CreditCard{
 +CreditLimit:double
 +CurrentDebt:double
 class DebitCard{
 +AccountBalance:double
 BankCard < | -- PrepaidCard
 BankCard < | -- CreditCard
 BankCard < | -- DebitCard
```

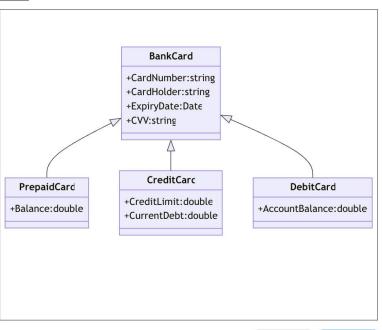
#### Generate the data model

USER

Bank card, including prepaid, credit and debit data model.

```
```mermaid
ASSISTANT
             classDiagram
               class BankCard{
                 +CardNumber:string
                 +CardHolder:string
                 +ExpiryDate:Date
                 +CVV:string
               class PrepaidCard{
                 +Balance:double
               class CreditCard{
                 +CreditLimit:double
                 +CurrentDebt:double
               class DebitCard{
                 +AccountBalance:double
               BankCard < -- PrepaidCard
               BankCard < | -- CreditCard
               BankCard < | -- DebitCard
```

```
Language: Mermaid
                            Sample: Class diagram
classDiagram
    class BankCard{
         +CardNumber:string
         +CardHolder:string
         +ExpiryDate:Date
         +CVV:string
    class PrepaidCard{
         +Balance:double
    class CreditCard{
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```

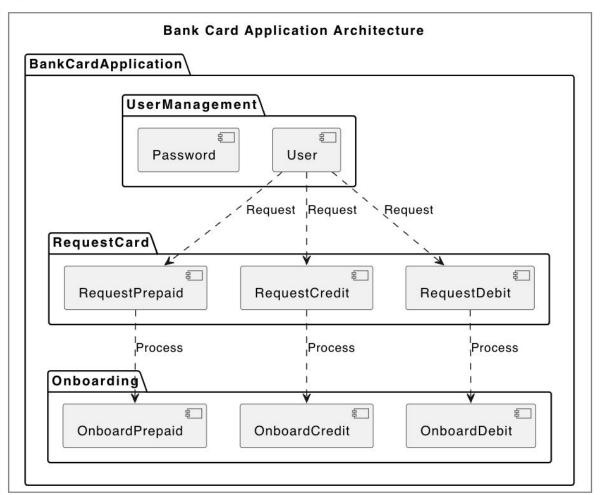


Cancel

Generate the architecture

Language: C4 with PlantUML
Sample: <Not available>

```
@startuml
title "Bank Card Application Architecture"
package BankCardApplication {
  package UserManagement {
    [User]
    [Password]
  package Onboarding {
    [OnboardPrepaid]
    [OnboardCredit]
    [OnboardDebit]
  package RequestCard {
    [RequestPrepaid]
    [RequestCredit]
    [RequestDebit]
[User] .. > [RequestPrepaid] : Request
[User] ..> [RequestCredit] : Request
[User] .. > [RequestDebit] : Request
```



Prompt requirements

Please model the following process

If goods shall be shipped, the secretary clarifies who will do the shipping. If you have large amounts, special shipping will be necessary. In these cases the secretary invites three logistic companies to make offers and she selects one of them. In case of small amounts, normal post shipment is used. Therefore a package label is written by the secretary and a parcel insurance taken by the logistics department head if necessary.

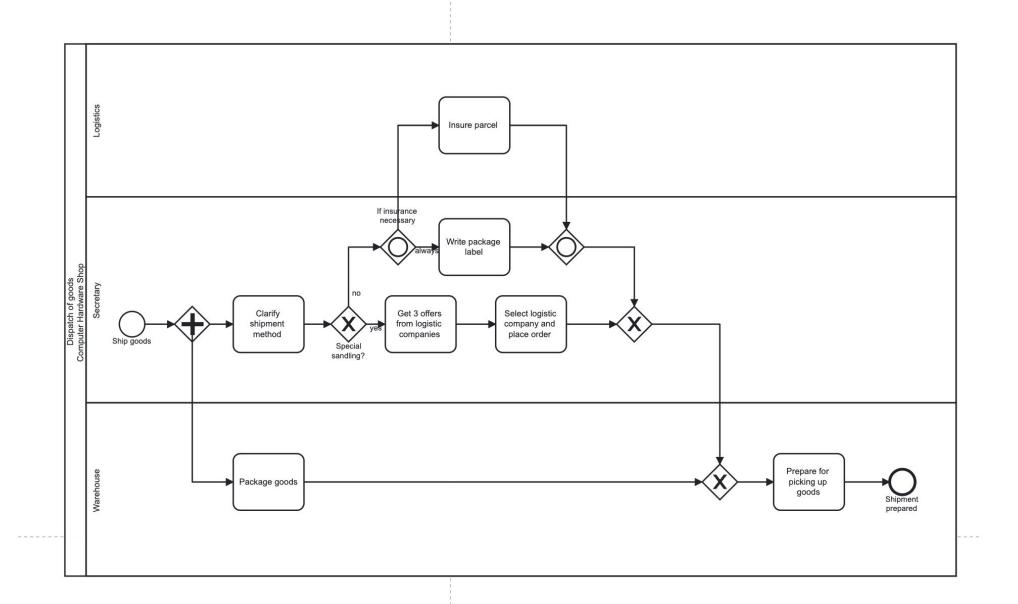
In the meantime the goods can be already packaged by the warehousemen.

If everything is ready, the packaged goods are prepared for being picked up by the logistic company.

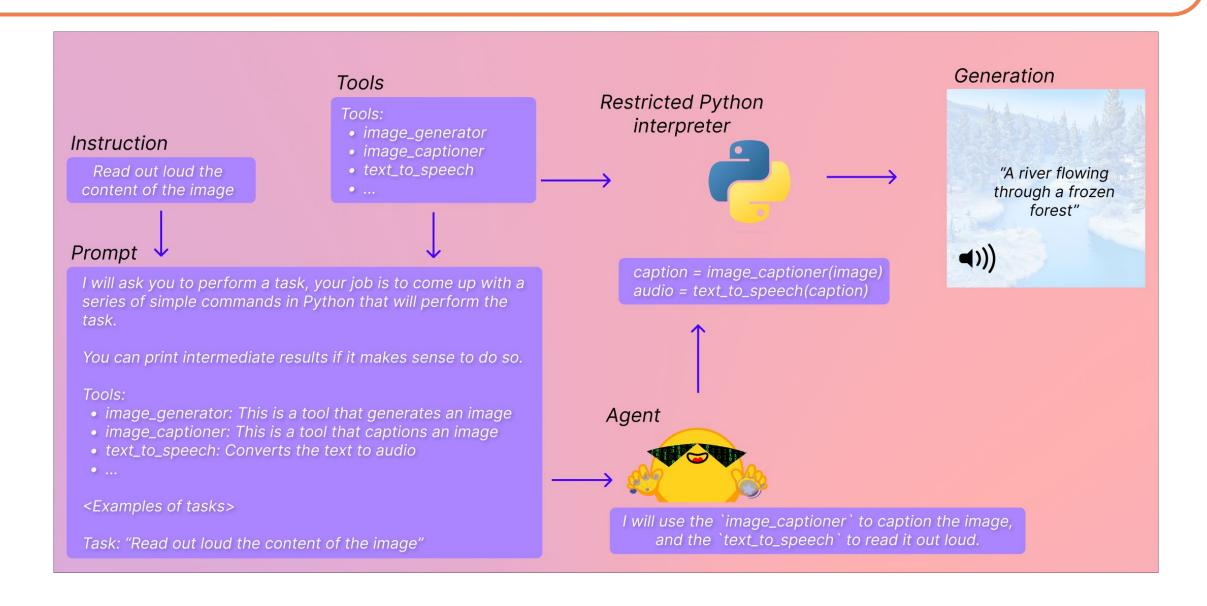
Background

This process happens at a small hardware company that ships small amounts of goods to end customers but as well big amounts to other shops.

Generate the business logic



Generate connectors and addons usage



Content Al for Supervised Autonomy

Automation Spectrum



Intelligent Automation

Process Analytics

Transformation

Generative Al

Natural language question answering

Predictive analytics

Al-Decision support

mining)

GPT

(process mining, task

Internet of Things

- Data integration
- Blockchain
- Al-led process improvement
- Al-enabled integration
- Al-led development



Processing

- Classification / Extraction
 - Structured
- Natural Language Processing



Process Automation



- Task Automation
- Low-code app building
- Integration
- **Business Rules** Engine
- Case Management



Ingestion

- Store
- Search / Retrieve



Intelligent Document

- - Semi-structured
 - Unstructured
- Machine Learning

Al-enhanced content



harness the power of artificial intelligence to transform traditional data and documents into dynamic, insightful and actionable assets

Decision-making



leverage Al-driven insights to guide and automate the most effective actions, enhancing the efficiency, accuracy and agility of business processes

Intelligent Content **Automation**



End-to-end automation

go beyond classical task automation and focus on end-to-end automation



Cloud service integration

seamlessly integrate advanced functionalities and data accessibility from the cloud

User and bot integration

foster a collaborative ecosystem where human expertise and automated capabilities synergize to streamline tasks, enrich decision-making



automate document separation and multi-channel capture of paper and digital content

KEY BENEFITS

- Enhanced decision-making Al-driven insights extracted from content enable better decisions
- Operational efficiency Reduce manual intervention
- Security and compliance Reduce risk and improve auditability by minimizing human touch
- Customer experience personalized and timely content delivery, tailored experiences

OCR was key, but most solutions cannot read documents in 96 dpi resolution. We also needed something capable of managing the rules engine, content store, process orchestration and security — which was also crucial as we are dealing with medical and health data. We compared around 15 different solutions and Hyland's Alfresco was the only one that ticked all the boxes."

Heidi Badenhorst

Group Head of Strategy and Special Projects

SUPERVISED AUTONOMY

Leverage the power of AI to deliver fully autonomous experiences and applications that streamline content and process management. While critical actions and decisions require human oversight, our vision seeks to maximize customer efficiency and productivity while improving decision-making capabilities. Customers will be able scale to their execution, enhance their decision-making, and gain the peace of mind that comes with human supervision for critical actions.

This is a significant step forward for businesses seeking to optimize their operations and enhance their competitive edge.

KEY FEATURES

Document reasoning

Able to fully ingest and process any document or asset. Map its elements into business knowledge and reason within the full existing content corpora.

Communication

Interact with customers and partners. Flawless communicative skills to provide decisions, requests and knowledge according to business goals and reasons.



Explainability

Capable to explain all decisions. Remove system noise and bias while providing clear data and content driven to justify all outputs and resolutions.



Adaptivity

Capacity to learn from its experiences and adapt to changing business environments.



Agility to rapidly improve its reasoning according to new data, content or interactions.

WHY SUPERVISED?

Regulation

MOST INDUSTRIES WILL ENFORCE REGULATION FOR HUMANS IN THE LOOP.

Governance

DOMAIN-SPECIFIC REQUIREMENTS FOR SECURITY AND ACCESS.

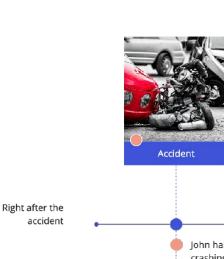
Bias

AI MIGHT GENERATE BIAS OVER TIME. NEEDS HUMAN AUDITING.

Democracy

PEOPLE SHOULD CONTINUE TO HAVE CRITICAL DECISION POWER.

Claim Management Case

















John has a moto crashing into his car

Chats on app to report what happened and make questions

Validates claim, replies about John's policies and according with it, provides a list of evidentes to get at the spot

Provides an ETA for the full process respective to deliver dates While chatting with John a list of urgent actions is created and actioned like calling a tow service, an ambulance or taxi according with your service level

Sends photos of specific aspects of the accidents like the airbag as well as some documents

Checks the list of photos as it was requested by understanding what they are Improve some of the photos like removing blurriness, shaking, low resolution or low light

This prevents to loop again with the customer to ask him for new ones

Searches for similar photos and claims to flag for fraud.

Check completeness and consistency of the claim

Uses third party service to detect fraud.

Understands John specific policies and generated a full check list of documentation and evidences that

needs to be build

Contacts partners and third parties with generated text to perform audits and reports Provides a comprehensive list of documentation for John to deliver

See an organised list of documents, can ask questions about any of the questions or relevance to his case, getting generated answers in real time

Customer

Employee

Autonomous system

CLAIM MANAGEMENT CASE









Latter when delivery full documentation

Understands and aligns documents against claim according to John's insurance policies

Checks for fraud and completeness of full process

Extracts the most relevant information that will be responsible for the decision

Generates a decision and a payment range as well as a collection of the content and its relations with the claim and policies to that decision

Takes in account past decisions to reduce noise and provide a fair outcome, showing analytics on it

Also provides a summary of all communications with customer and partners

Reviews the information, confirms the decision and fine tunes the payment value

Execute payments and communicates to all partners with generated text of decisions made

Retains different documents and assets according the the recognised policy on the claim Generates communication to customer according to enterprise style with the claim outcome

Is ready to provide any answers live for any aspect of the decision, value or policies

Sees outcome and clarifies some aspects

Gets happy on how straight forward, quick, transparent and fair the whole process was

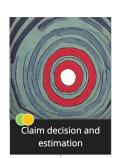
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Highlights

1 employee task

Employee intervention in the whole process. Only for supervision.

100% Clarity

Al can answer any question regarding customer insurance policy or the present claim.

Minimal Noise & Bias

Decision and outputs are guardrails so that outcomes are consistent and CX is fair.

Zero-touch IDP

All documents are capture, process and reason on with no

100% compliance

All regulations and retain policies are fully done according with the latest regulations automatically.

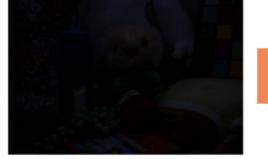
Customer

Employee

Autonomous system

Next-gen renditions

Low Light







Blurry







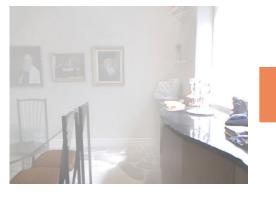
Rain drops







Haize



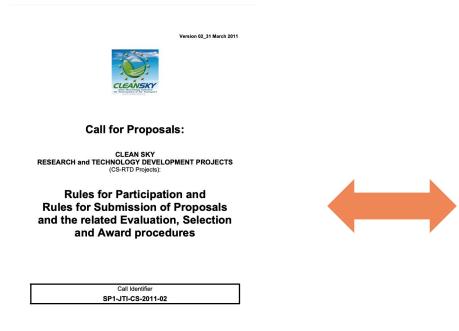




Content relation reasoning

Does this proposal check all the requirements of a specific regulation?

- LLM extracts a list of requirements from a regulation
- Validates proposal documents against the list
- Explains what is missing, how and where



Proposal documents



Tailored Communication

Write an email to a customer about a claim decision

- LLM reads facts and data
- Communicates using an organization style







Claim process data and decisions



Generates e-mail



Hyland

Thank you!

tiago.cardoso@hyland.com